



*Case Study*

# SAN DIEGO INTERNATIONAL AIRPORT

*California*

## About the Airport

Also known as Lindbergh Field, San Diego International Airport is the busiest single-runway, commercial airport in the United States, and the second-busiest single-use runway in the world, with about 465 scheduled operations carrying 48,000 passengers each day; a total of 17,710,241 passengers in 2013.

The day-to-day operations of the airport are managed by the San Diego County Regional Airport Authority, which also addresses the region's long-term air transportation needs. The Airport Authority has three main responsibilities: to operate San Diego International Airport, plan for the future air transportation needs of the region, and serve as the region's Airport Land Use Commission, ensuring the adoption of land use plans that protect public health and safety surrounding all 16 of the county's airports.

The Airport's recent expansion program, dubbed "The Green Build", is expected to help the airport meet current and future travel demands. Opened on August 13, 2013, the project focuses on expansion and enhancements at Terminal 2. Additions include 10 gates on the west side of Terminal 2 West, a two-level roadway separating arriving and departing passengers, additional security lanes, and expanded concession area.

**PLANETBIDS**

Innovative eProcurement Solutions

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## PlanetBids Partnership

Since 2007, PlanetBids has partnered with the San Diego County Regional Airport Authority for their bid management. Under the thoughtful leadership of their purchasing team, the airport transitioned from a paper intensive system where bid notifications were done by mailed postcards, to an online system that expands their outreach to the vendor community. The benefits have been immense, eliminating paper-intensive, manual efforts and mailing costs. There is also a reduced amount of delaying phone calls and faxes, higher response rates to featured RFPs, and increased competition and vendor participation. Procurement previously had to enter bids manually twice. Now the PlanetBids system does that work and coordinates with the other internal financial systems.

Reports are easily generated and flexible to customize. With federal funding, it is important to note the categories of vendor participation—from those who receive notifications, to those who respond, and are ultimately awarded the contract. The reports tell it all and the picture is a good one. The Airport can quickly report on the participation of micro, local, small and disabled veteran owned business participation through the recent Green Build project has spread the work across these communities. The Design/Build prime contractors used Planet Bids for their own subcontracting opportunities, to share their database and increase their outreach. The results are phenomenal—project savings, increased participation, and overall project success.

## Solutions Implemented



### Vendor Management

Vendor Management offers a configurable and intuitive registration process, which ensures that vendor registrations are complete and unique, to avoid duplicate records. You can instantly gain access to vendor records, run advanced searches using multiple sets of data, verify vendor provided information against third-party databases in real-time, and run comprehensive reports and charts.



### Bid Management

Bid Management is the most complete web based system on the market today. Procurement agents can quickly manage the process of issuing, monitoring, and awarding formal and informal bids. Vendors can interactively search, view, and respond to bid opportunities securely over the Internet.



### Contract Management

The Contract Management enables users to maintain and retrieve up-to-date, relevant information regarding contracts, greatly reducing the need to search through endless documents. It can be paired with the Vendor and Bid Management modules of the PB System™. This module can be deployed departmentally or across an entire organization.